THE MACARONI JOURNAL

Volume XXX Number 9

January, 1949

JANUARY 1949

MACARONI JOURNAL

PUBLISHED MONTHLY IN THE INTEREST OF THE MACARONI INDUSTRY OF AMERICA

Our Sincerest New Year's Wish

GOOD HEALTH, PERSONAL
HAPPINESS AND
PROFITABLE BUSINESS

gan lacaroni Manulacturers Associa

Printed in U.S.

VOLUME XXX NUMBER 9



ROSSOTTI LITHOGRAPHING COMPANY, INC. . NORTH BERGEN, N. J.

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INSTITUTE Roll of Honor

A Revised List of "Co-operators" That Returned One-Cent-A-Bag Contracts to January 10, 1949

Names of new signers of contracts received after December 10, 1948, appear in their alphabetical order in italics.

American Beauty Macaroni Co., Denver, Colo. American Beauty Macaroni Co., St. Louis, Mo. American Beauty Macaroni Co., Kansas City, Mo.

Including subsidiaries:

Macaroni Manufacturers, Inc., Vichita, Kansas Pacific Macaroni Co., Los Angeles, Calif. Porter Macaroni Co., Salt Lake City, Utah

Anthony Macaroni & Cracker Co., Los Angeles, Calif. V. Arena & Sons, Inc., Norristowa, Pa.

Bay State Macaroni Mfg. Co., Everett, Mass. Mrs. Becker's Nordle Co., Cleveland, Ohio W. Boehm Company, Pittsburgh, Pa. Buitoni Products, Inc., New York, N. Y.

California Paste Co., San Jose, Calif.
California-Vulcan Macaroni Co., San Francisco, Calif.
Carmen Macaroni-Weber Noodle Co., Bell, Calif. Colonial Fusiali Mfg. Co., Brooklyn, N. Y. Colosseum Mararoni Co., Sacramento, Calif. Columbus Maccroni & Noodle Co., Cleveland, Ohio The Creamette Company, Minneapolis, Minn. Cumberland Macaroni Mfg. Co., Cumberland, Md.

Delmonico Foods, Inc., Louisville, Ky. The DeMartini Macaroni Co., Inc., Brooklyn, N. Y. G. L. Del Rossi Co., Inc., Providence, R. I.

Eichler's Noodles, Middle Village (Reco Park), N. Y. El Paso Macaroni Company, El Paso, Texas

l'avro Macaroni Co., Seattle, Wash. Florence Macaroni Mfg. Co., Los Angeles, Calif. Fort Worth Macaroni Co., Fort Worth, Texas

Galioto Brothers Company, Chicago, Ill. Gallo Macaroni Mfg. Co., San Jose, Calif. Gioia Macaroni Co., Inc., Buffalo, N. Y. Globe Mills, Los Angeles, Calif. Golden Grain Macaroni Co., San Francisco, Calif. Golden Grain Macaroni Co., Seattle, Wash. Gooch Food Products Co., Lincoln, Nebraska A. Goodman & Sons, Inc., Long Island City, N. Y. Grand Macaroni Co., Chicago, Ill.

1. J. Grass Noodle Co., Inc., Chicago, Ill.

Ideal Macaroni Co., Cleveland, Ohio Indiana Macaroni Co., Indiana, Pa. Italian American Paste Co., Inc., San Francisco, Calif.

Kientzel Noodle Co., Inc., St. Louis, Mo.

LaPremiata Macaroni Corp., Connellsville, Pa. V. LaRosa & Sons, Inc., Brooklyn, N. Y. LaVita Macaroni Co., Chicago, Ill.

Megs Macaroni Company, Harrisburg, Pa.

D. Merlino & Sons, Oakland, Calif.

Mill-Brook Macaroni Co., Minneapolis, Minn,
Milwaukee Macaroni Co., Inc., Milwaukee, Wis,
Minnesota Macaroni Co., St. Paul, Minn.

Mission Macaroni Co., Seattle, Wash.

Including subsidiary:
Pacific Coast Macaroni Co., Seattle, Wash.
Monett's Noodles, Columbus, Ohio C. F. Mueller Company, Jersey City, N. J. Musolino Lo Conte Co., Boston, Mass.

National Mararoni Mfg. Co., Garfield, N. J. New England Macaroni Co., Providence, R. I. Oakland Macaroni Co., Oakland, Calif.

Antonio Palazzolo & Co., Cincinnati, Ohio Paramount Macaroni Mfg. Co., Inc., Brooklyn, N. Y. F. Pepe Macaroni Co., Waterbury, Conn. The Pfaffman Company, Cleveland, Ohio Philadelphia Macaroni Co., Inc., Philadelphia, Pa. Prince Macaroni Mfg. Co., Lowell, Mass. Procino-Rossi Corp., Auburn, N. Y.

Quality Macaroni Co., St. Paul, Minn.

Ravarino & Freschi, Inc., St. Louis, Mo.
Refined Macaroni Company, Brooklyn, N. Y.
Rocco's Macaroni Mfg. Co., San Diego, Calif.
Roma Macaroni Factory, San Francisco, Calif.
Koma Macaroni Mfg. Co., Inc., Chicago, Ill.
Ronco Foods, Memphis, Tenn.
Ronzoni Macaroni Co., Inc., Long Island City, N. Y.
Peter Rossi & Sons, Inc., Braidwood, Ill.
Roth Noodle Company, Pittsburgh, Pa.
A. Russo & Company, Inc. Chicago, Ill. A. Russo & Company, Inc., Chicago, Ill. A. Russo & Sons Macaroni Co., Cleveland, Ohio

A. Russo & Sons Macaroni Co., Cievenano, Onio Sanacori & Company, Brooklyn, N. Y. San Diego Macaroni Mfg. Co., Inc., San Diego, Calif. Santa Rosa Macaroni Factory, Santa Rosa, Calif. G. Santoro & Sons, Inc., Brooklyn, N. Y. Schmidt Noodle Co., Detroit, Michigan Semolina Macaroni Co., Georgiaville R. I. Skinner Manufacturing Co., Omaha, Nebraska Sorrento Macaroni Co. Inc., Trenton, N. J. Sunset Macaroni Factory, Stockton, Calif. Superior Macaroni Co., Los Angeles, Calif. St. Louis Macaroni Mfg. Co., Inc., St. Louis, Mo.

U. S. Macaroni Mfg. Co., Spokane, Wash.

Vimco Macaroni Products Co., Carnegie, Pa. V. Viviano & Bros, Macaroni Mfg. Co., St. Louis, Mo.

Weiss Noodle Company, Cleveland, Ohio A. Zerega's Sons, Inc., Brooklyn, N. Y.

January, 1949

WHICH IS BEST FOR YOU? BOTH WAYS SAFELY ENRICH YOUR MACARONI AND NOODLE PRODUCTS



To users of the **BATCH PROCESS:**

The B-E-T-S method is the way to enrich macaroni and noodle products accurately, economically, easily in the batch process.

Use Orange Label B-E-T-S to enrich your products to meet Federal Standards. This Winthrop-Stearns tablet contains the nutrients required for adequate enrichment of macaroni products.

> Gain these advantages by using B-E-T-S in the batch process:

- Each B-E-T-S tablet correlins
 sufficient nutrients to unrich
 50 pounds of semolina.
- No need for measuring—no danger of wasting enrichment ingredients. 2. ECONOMY-
- 3. EASE-

Simply disintegrate B-E-T-S



To users of the CONTINUOUS PROCESS:

The VEXTRAM method is the way to enrich macaroni and noodle products accurately, economically, easily in the continuous process.

Use Blue Label VEXTRAM to enrich your products to meet Federal Standards. This freeflowing Winthrop-Stearns mixture will ade-quately enrich all macaroni products made from semolina because it feeds accurately and it disperses so readily by the continuous process.

VEXTRAM

has these important properties:

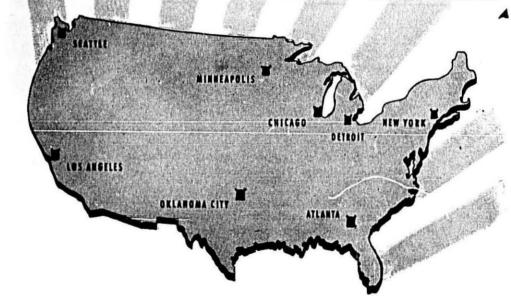
- The original starch base car-rier freer flowing better feeding-better dispersion.
- 2. ECONOMY-

Just set feeder at rate of two ounces of VEXTRAM for each 100 pounds of semolina.

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THERE IS A RELIABLE COTTON BAG BUYER NEAR YOU

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> Now-you too can enjoy the many real benefits of easy-to-store, easy-to-handle, easy-to-stack COTTON BAGS... at the lowest net-trip cost!

Your sturdy cotton containers are processed by these bag buyers into useful items for American housewives.

We will provide name and address of your nearest cotton bag buyer. Or, if you prefer, we will have him get in touch with you. Write us TODAY.



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by the members of the Macaroni Industry

D. Maldari & Sons

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U.S. A.

LET AMED THE SHIPLE OF THE

PRODUCTS PACKAGED ON CECO CARTON SEALERS Mogna Products Con

January, 1949

Your products can be packaged BETTER, FASTER, at LESS COST

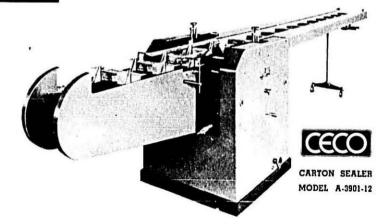
Adjustable **CARTON SEALER**

Hundreds of large and small concerns package their products on CECO Adjustable Carton Sealers because this versatile, low-cost machine gives them greatest package output per dollar invested. A CECO Sealer is simple, and easy to operate. No complicated gadgets to get out of order. CECO Sealers can be adjusted instantly by any inexperienced operator without tools to seal both ends of any size carton from 2" to 36" deep, up to 120 per minute. The machines are portable, and can be shifted around easily to eliminate packaging bottlenecks in various departments.

Let us send you case histories showing how CECO Sealers have quickly repaid their low cost out of savings in plants packaging products similar to yours.

NEW

Automatic packaging is now available at unbelievably low cost with the new CE(1) Model 40. This adjustable machine automatically feeds cartons from a stack, sets them up, and closes ends by sealing or tucking, or both. ldea for packing unit items like baked goods, machine parts, bottles, and bagged products. Send for bul-



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IN INCREASED QUANTITIES

THE MACARONI INDUSTRY

It's a big order—but it can be done, and we intend to do our part by continuing to furnish top quality Durum Products to the macaroni industry.

MINNEAPOLIS MILLING CO.

MINNEAPOLIS, MINNESOTA

The MACARONI JOURNAL

Volume XXX

January, 1949

lumber 9

Conventions As Industry Get-Togethers

FROM the information given to the Industry by the National Macaroni Manufacturers Association on its 1948 conventions, now a matter of history, and on the coming Winter meeting, final plans for which e e in the making, there is a general feeling that anyone in any way connected with the Macaroni-Noodle Industry—Members, Active and Associate, and Friends, other manufacturers and suppliers—will agree that "something has been added, something different and most satisfactory has been attempted," all for the general good of the business for which the National Association is the recognized spokesman.

Starting with the very successful Winter Meeting in New York City in January, 1948, and then the annual convention at the Edgewater Beach hotel, Chicago, June 10-11, the Industry was well on its way through the greatest convention year in its history. The number of paid registrants at the June convention broke all records, as did the number of ladies that accompanied the manufacturers and allieds.

The third convention of the year was also held in Chicago, September 8 and 9, at the Drake Hotel and though the attendance was hardly up to expectation, coming so close after the annual convention, there were laid plans for the most progressive action taken by the Industry in modern times. 1949 and the years to follow are expected to witness the culmination of plans approved at that convention.

Next carae the almost spontaneous decision to sponsor the first Pacific Coast Conference at St. Francis Hotel, San Francisco, December 13, 1948, for the convenience of manufacturers and suppliers west of the Rockier. This was a real test of the National Association's ability to hurriedly plan a really worthwhile convention program and to present it to the entire satisfaction of the executives of all but a half dozen firms who were unable to attend. Given but three weeks to arrange for a convention 2,500 miles away, the Association's staff were really put to the test.

It was forced to call on its past convention-planning experience to prepare a program of real interest and to manage the affair in a way that pleased all and to make them agree that similar meetings each year would go far to cement the interests of the entire Industry.

In a commendatory letter to all the manufacturers on the Pacific Coast, President C. L. Norris of the National Association in December 28, wrote: "The San Francisco Conference, December 13, was splendidly attended. I have never been in an Industry meeting where everyone paid such close attention to the program and seemed to be so thoroughly enjoying every moment of it. I trust that our visit was profitable to the Industry as a whole and to each of the individual manufacturers who attended. As suggested at the meeting, we certainly should plan to have a West Coast conference at least once a year. At future meetings we shall be able to enlarge on the number of speakers as well as the entertainment, with the probability of making them two-day conferences."

Convention planning for the benefit of the Industry in 1949 begins early. For the first time in its history, the Industry has elected to go into the Deep South for its Winter meeting, to the Flamingo Hotel, Miami Beach, Jorida, January 24-25. Judging from advanced rooms eservations, the attendance should be up to every expectation. Everyone in the trade feels that a change is in the offing—what kind and in which direction are as yet undetermined. The discussions at the two-day conference may prove just what is needed to determine the trend and the extent of that change, and much good will also come out of psesonal contacts and friendly chats that the convention will provide those who attend.

The National Macaroni Manufacturers Association prides itself on the fine conventions it has sponsored in 1948 and has reason to feel that it will be equally successful in the New Year, starting with the Winter Meeting at Miami Beach, Florida, January 24-25, to which the entire Industry is cordially invited.

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Practically 90 pc; cent of the firms eligible to send representatives did so, many sending not only the chief executives, but also sales managers and plant superintendents. They came from Seattle on the north to as far south as San Diego, the attendance credited to the three Directors on the coast, nam2ly, Guido P. Merlino of Seattle, Vincent DeDomenico of San Francisco and Edward D. DeRocco of San Diego.

The actual convention was preceded by a delightful social affair, consisting of a reception in the banquet hall of the St. Francis Hotel, San Francisco, the evening of December 12. Sponsored by the western repre-sentatives of General Mills, Inc., with cocktails and music and directed by E. C. Oatman, Western Sales Manager, the event was followed by a seven-course dinner with O. R. Schmalzer, Vice President and General Manager of Buhler Brothers, Inc., New York, as host. Exactly 103 manufacturers and allieds with their ladies enjoyed the banquet and the fine music by the Strolling Royal Trio. The affair was concluded by the showing for the first time of a fine picture on Hidden Hun-ger, furnished by Merck & Co. of Rah-

The convention proper opened auspiciously at 9:30 a.m. December 13 in the Borgia room of the St. Francis Hotel with 66 persons registering with Mrs. R. M. Green as registrar. These included 32 representing manufacturers, 32 allieds and 2 Association officers. Association President C. L. Norris of Minneapolis was presented by Vincent DeDomenico of San Francisco, acting for Cali-fornia Director Edward D. DeRocco, who was unable to talk because of laryngitis.

President Norris in his opening address explained that the purpose of the first Western conference was to cement more closely all macaroni-noodle manufacturers behind the National Association plans for industry promotion because every indication pointed to the need of greater unity of action to maintain and advance the position of the industry as an important food factor. He pointed to the splendid gains made during the war when the manufacturers learned the value of cooperating for industry good and that

California, Oregon and Washington Manufacturers Manifest Keen Interest in San Francisco Convention, Urge Making This an Annual Affair.

it was the hope of the leaders that this co-operation would continue, even increase in the years ahead.

He regretted the forced absence of other Association officers due to yearend obligations to their own business. He asked Secretary M. J. Donna to read a cheering telegram from Vice President A. Irving Grass and excerpts from a letter by Association Advisor and past president, C. W.

Secretary-Treasurer M. J. Donna

Pictured are several groups at the banquet, St. Francis Hotel, San Fran-cisco, sponsored December 12, by O. R. Schmalzer, Vice President and General Manager, Buhler Brothers, Inc., New York City.

The host, O. R. Schmalzer, stands as he welcomes the guests. At his right is Thomas Bruify, General Sales Manager, The Dobeckmun Co., host at the complimentary luncheon, December 13.

President James T. Williams, Sr., The Creamette Co., Minneapolis, gets usual hearty laugh as he tells his favorite story of the Irish being the originators of macaroni. In foreground, back to camera, is P. J. McKenney. Vice President, Globe Mills, Inc., scratching his head in wonderment over the fantastic claim.

At the right is the "Los Angeles king," Alfred Spadafora, wearing a light gabardine suit, symbolic of California's famous sunshine, but over which he wears a heavy black overcoat when he ventures out. The smoking volcano, left, is F. C. Maher, West Coast representative of Buhler Brothers. Inc., and Commander-Larabee Flour Mills.

of the National Association reported briefly on the organization's membership and finances and it's activities. calling on all eligible manufacturers and allieds on the Pacific Coast to join the Association. As a result of this appeal about a half dozen non-member firms made application for mem-

Plant sanitation to insure products purity was ably discussed from the ngle of the Federal Government by H. Nelson Elliott of San Francisco, speaking for the Department of the interior. He made plain the intention of the government agencies con-cerned with foods, that the seemingdrastic attitude of inspectors and law enforcing officials was to protect the health of the consumers, to avoid food waste and destruction by insects and rodents. There followed a general discussion and then a summation by President Norris on the need of strict

(Continued on Page 12)





January, 1949

THE MACARONI JOURNAL

How General Mills' Durum Detectives Guard The Uniformity of Your Products . . .



You know how important color is in determining Durum Products quality. Color comparison is no matter of guesswork with General Mills. Far from it. The equipment you see above-specially developed in General Mills research laboratories-compares colors of macaroni test products scientifically. It guarantees the selection of better durum mixes, assures more uniform products for you.

From wheat to sack, General Mills double-checks the quality of its Durum Products all along the way. Durum samples are taken from wheat still in the fields, in freight cars, from blending bins, from the mix as it goes to the mill, at each step in the milling process.

These samples are milled in a special test mill, made into dough, put through miniature macaroni equipment, tested for color and other important qualities.

For you, this exacting test procedure means production guesswork is out. You can depend on General Millstoday, next month, or a year from now-to supply you with the most in quality and uniformity from the wheat available.



General Mills. Inc.

DURUM DEPARTMENT CENTRAL DIVISION CHICAGO 4. ILLINOIS

PACIFIC COAST SESSION

(Continued from Page 10)

observance of all plant sanitation regulations and of the fullest co-operation with the State and Federal Authorities.

James T. Williams of The Creamette Co., Minneapolis, and president of the National Association during World War I, told of his experiences and his appointment of M. I. Donna as the Association's first paid Secretary more than twenty-nine and a half years ago, an action he has never regretted since his appointee is still serving as Secretary-Treasurer of the Association and Editor of its official organ, The Macaron locknat.

Complimentary to the National Association and all the industry interests on the Pacific oast, The Dobecknum Co. of Cleveland, O., sponsored a group luncheon, with Western Sales Manager Thomas Bruffy and his staff doing the honors.

Featuring the first part of the after noon program was the newly formed National Macaroni Institute, Inc., and its purposes. Secretary-Treasure M. J. Donna gave a brief history of the organization and the sponsoring membership, followed by R. M. Green,







Director of Public Relations, who explained the plans of the Institute aimed at increasing consumer acceptance of macaroni, spaghetti, egg noodle products as everyday foods. He illustrated his talk with charts, figures and plans that convinced all present that the planned promotion was in keeping with the needs of the day. He told of his nation-wide tour wherein he called on every important producer from coast to coast, saying that the great majority of them had signed contracts to contribute One-Cent-a-Bag monthly on all raw materials used to set up a continuing fund to promote the activity for which the Institute is founded.

From the viewpoint of the manufacturer the Symposium on the Availability and Probable Prices of raw materials and accessories that brought the convention to a close was equally interesting.

Farinaceous Ingredients: This subject was ably handled by Lester Swanson of King Midas Flour Mills, Minneapolis. He reported that while the supply was ample, the quantity of first grade semolina and granular would be somewhat limited in 1949 because of the prevalence of "black point" in durum last summer. He did not foresee any great change in the price level.

This scene shows the convention spark plug. Secretary M. J. Donna, holding his stomach for no announced reason. Public Relations Director Green is hiding behind the large hat worn by the lady in the flowery dress at the right.

Here a tense crowd listens to the "Turn Over Lizzie" story of the editor of the Macaroni Journal.

In dark suit and tie is C. L. Norris. President N.M.M.A.. Seated clockwise from him are P. J. McKenney of Globe Mills. Inc.: Director Edward DeRocco of Region Seven (Calif.), and Thomas Bruffy of Dobeckman

despite the heavy demands the sulted from the installation of automatic presses. He explain the millers were doing their unreduce infestation and to prove very best possible raw materiatheir customers.

Eggs: L. W. Houy of Armon dicussed the frozen eggs situ of quoting Government figures or production in 1948 and prospect 1949. As to the price factor, he to no appreciable change in the frozen may elect to do in como with the price support proposals be a it.

Cellophane: Thomas Bruffy of the Dobeckmun Company sees an acids supply of this material available for all the industry needs with but nor nal changes in price in keeping with general trade conditions.

Cartons and Labels: President V fred F Rossotti of Rossotti I chargraphing Co., North Bergen, X I as sured the macaroni-noodle industry that paper for cartons and labels was a ample supply at prices at about the present level. He felt that macaron makers should appreciate more at more the opportunity presented by labels and cartons to build more be not good will by making them messengers of brand promotion. Both are invaluable salesmen when properly used as promoters as well as protectors of the contents.

With a general review of the pregram as it concerned western manufacturers particularly and the whole industry generally. President C. I. Norris promised that he would reserve to the Association at its Winter M. 22 ing at Miami Beach, Florida, Jan 43 24 and 25, saying that he had a table to the Association at its Winter M. 24 industry and the plans would be made for such meetings annually in the fur-

Those registered were: Manufacturers

Mar A Bizzani

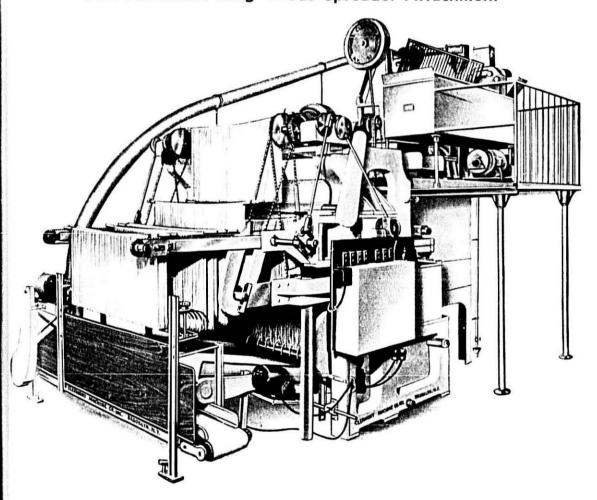
Man Man	A. Geno	Las Ana
orma- m Mac	A. Bornster	San Fra
en Mac Weber	H. Sympsea	Hell
le irma Co.	L. Muzzu	San Jun
	 ** **********************************	C

1 Caleforma L. MUZZIO San Joe Paste Co. Clossemin Ma. Co. Creamettes C. L. Norman Caleforma C. L. Norman Caleforma C. L. Norman Caleforma C. L. Norman C. Caleforma C. C. L. Norman C. Caleforma C. C. D. Rocco San Exactory C. Collego T. D. Dominio San Exactory Mac. Co. Collego C. Caleforma C. Ca

(Continued on Page 38,

CLERMONT CONTINUOUS AUTOMATIC MACARONI PRESS, Model No. 1-A

For Short and Long Goods
with Automatic Long Goods Spreader Attachment



The long goods Spreader Attachment was designed to give superior quality and large output. The quality is achieved by the rolling process of the press and by the slow extrusion through the dies. The quantity of approximately 1000 lbs. per hour is secured by the large extrusion area which produces and spreads three sticks on each cut. Expert macaroni manufacturers know that the slower the extrusion, the smoother the product, the higher the color and the firms the texture.

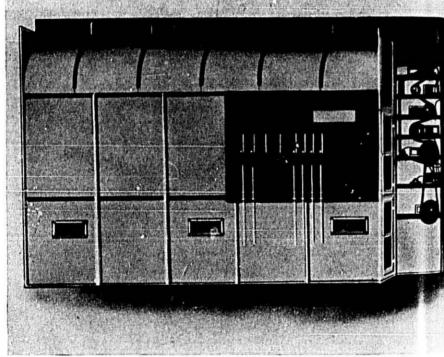
write for detailed information to

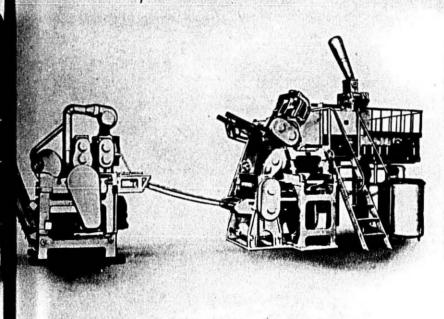
CLERMONT MACHINE COMPANY, INC.

266-276 WALLABOUT STREET

BROOKLYN 6. NEW YORK

New Look INIOODLE SETUPS Modern a Efficiency WITH "CRMONT"





The machines shown above are the CLERMONT SHEET FORMER WITH Expensive shown above are the CLERMONT SHEET FORMER WITH Expensive shown above are the CLERMONT CONTINUOUS NOODLE CUTTER and the preliminary doubt sheet. The dough sheet is fed automatically to the Noodle Cutter and prevents showing the finish drying unit. Then, too, the Finish Dryer may placed wherever may be shown and suitable to a manufacturer's plant—on automatic process. floor above or below, alongside of the setup pictured or in a further continu

This setup is fully automatic: Eggs are mixed and the egg liquid flows simulations

automatic process.

etup can be had for production of 600, 1,000 or 1,600 pounds per hour. Labor to the bone. Irrespective of the output selected, ONE MAN DOES THE JOB!

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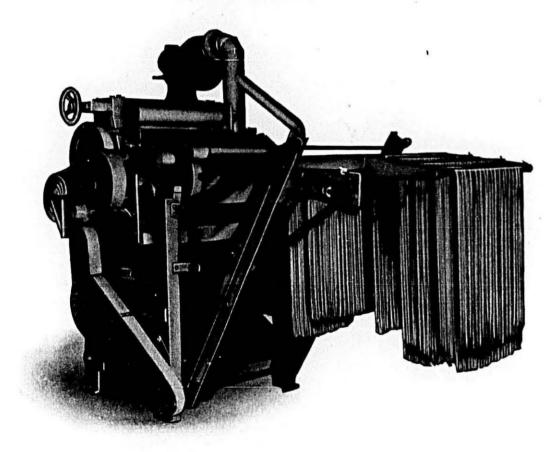
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CLERMONT NOODLE CUTTER, Type NA-2

Automatic Stick Feed and Automatic Spreading Attachment



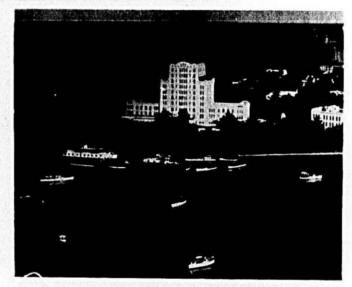
The noodles can be made in any desired pre-determined : augth. They are dried on a stick similar to the process used in arrying of long goods macaroni. The machine is used extensively in Central and South America and by the Chinese trade. Capacity 600 lbs. per hour.

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BROOKLYN 6, NEW YORK



Front View of the Flamingo Hotel, Miami Beach, Florida

A Business And Vacation Convention

MEMBERS of the National Maca-roni Manufacturers Association tors. will find ideal weather conditions in which to conduct their usual convention affairs and will find themselves in the height of the winter season activity for added pleasures when they visit Miami Beach for their Winter Meet-ing, January 24-25, 1949. After business hours, according to Tom F. Smith, Director, Miami Beach News Bureau, the visitors will find all the attractions which have made Miami Beach the nation's most famous year-round resort city—golf, tennis, bath-ing, horse racing, dog racing, jai alai, fishing, swimming and glittering night

Only 33 years old, the city is a sparkling monument to its pioneer developers who dreamed up a city and literally dug it out of sand and mangrove swamps.

Here in an area of 17 square miles of which nine are water, are some 356 hotels including some of the finest in the nation, containing more than one-fourth of all the hotel rooms in the entire state of Florida.

Among these, the Flamingo, chosen convention headquarters by the Macaroni Association, has everything for the comfort of delegates. Situated on the shores of Biscayne Bay, its fa-cilities include a yacht basin, a cabana club, beautiful gardens and adequate meeting rooms for business sessions.

Miami Beach also possesses approximately 1,300 apartment buildings con-taining more than 13,000 living units. Although the permanent population only approximates 35,000, at peak ca-pacity this famed resort city can ac-

commodate an additional 65,000 visi-

Blessed with one of the finest climates in the world, the city, according to 50 years of U.S. weather bureau records, boasts an average temperature spread of only 11 degrees between

winter and summer.
During January, when the National
Macaroni Manufacturers Association meets in Miami Beach, daily tempera-tures average 67.8 degrees. This calls for light, summer clothing with the ad-dition of a wool jacket for evening

This city consists of 30-odd manmade islands, linked by 30 miles of in-land waterways. With their tropic fo-liage and beautifully landscaped shores, these provide a perfect setting for unique sightseeing boat trips which have for many years been a daily fea-ture of the Miami Beach scene.

A homeloving community, Miami Beach has more than 4,210 private residences, many of them luxurious waterfront structures owned by bear-ers of famous names in all the fields of

American life.

Miami Beach's natural attributes offer plenty to make visitors' leisure

Swimming and sunbathing hold pride of place. The eight miles of sands include five patrolled public beaches with swimming in the ocean or relaxing in the shade of coconut palms

free to everybody.

Cabana clubs, featuring the last word in luxurious swimming and sunbathing facilities, adjoin many oceanfront hotels. The city has more than a hundred swimming pools.

Sports lovers have the use of a doz

en tennis courts in municipal Flamingo Park as well as others attached to hotels. Greens fees will be comple-mented during convention days to golfing delegates anxious for a round of golf on one of Miami Beach's two excellent municipal courses, Normandy Isle and Bayshore. Those desirous of spills and thrills can learn waterskiing at a school all set to teach them on picturesque Indian Creek. As for fishing, off-shore and deep sea fishing is at its best in Miami Beach waters.

No trip to Miami Beach would be complete, especially for women, with-out a visit to Lincoln Road. This milelong shopping thoroughfare, stretching from Biscayne Bay to the Atlantic, has fulfilled the founder's dream of "the most beautiful shopping street in the world." Here, behind palm-lined and flower-filled parkways and gaily-col-colored awnings more than 200 stores preview by at least six months many of the nation's styles. Shopping cen-ters in other parts of the city offer equally exclusive merchandise. For the business-minded conven-tioners, the Association has planned a

program in keeping with the times and in line with the current and future problems of the Macaroni-Noodle Industry. There will be only one continuous session each day, 9:30 a.m. to 1:30 p.m., leaving afternoons and evenings free for exchange of ideas and opinions or for whatever pleasures one prefers. The first Florida convention offers an excellent opportunity to blend business and vacationing to personal satisfaction under weather, social and business conditions that are practically ideal.

(Continued on Next Page)

J. cary, 1949

Winter bathing, a popular attraction at Miami Beach

A Timely Quote

"Why, we ke asking ourselvshould life beer manding that t gracious side of 1 ing, the sensition ies and meetics sperience, getpersistently pushinto the back ground?

Ordway Tend, Editor "Quarterly Journal.
Society for Advance ment of Management



Aerial view of the world-famous winter playground at Miami Beach.

ENJOYABLE BUSINESS

The secret of the success of many great businessmen that they keep themselves continuously challenged an in the best of health to do their tasks cheerfully an

They enjoy their business. They conatine work are play in the proper proportion, take summer and wints vacations and long week end holidays in between, keep ing physically fit for their many responsibilities.

Happily, more and more macaroni-noodle manufacture have learned this way of life and work, and most the leaders will be found in Miami Beach, Florida, attening the Winter meeting of their Industry, January 2 and 25, 1949

he tory of acaroni

AMERICA LEADS

Macaroni manufacturing plants of today are a far cry from the first one-man hand operation plants.

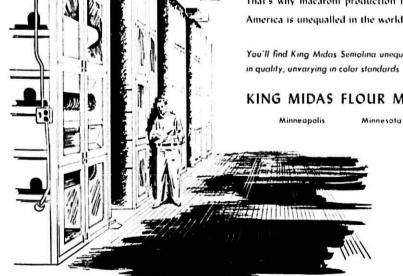
Today, macaroni plants are geared for high production through introduction and adoption of automatic, continuous macaroni presses. At the same time, the importance of sanitation has motivated construction and design of equipment for feeding of ingredients automatically into the presses. Automatic dryers have been

> developed which put the macaroni through a process of drying and curing in about 12 hours.

That's why macaroni production in America is unequalled in the world.

You'll find King Midas Semolina unequalled

KING MIDAS FLOUR MILLS



show in Langdon, North Dakota, and preliminary plans made for a record-breaking event. The show this year will be held on Thursday and Friday, February 17 and 18, with all the usual

Announcement has been made of the dates for the eleventh annual durum tion's secretary. Director Maurice L. tion's secretary. Director Maurice L. Ryan of Quality Macaroni Company, Director of the National Association, represented that organization of the program that featured the show. As chairman of the Durum Farmers Con-



The 1948 winner, Tom Ridley, accepting the National Association's champion-ship plaque being presented by Maurice L. Ryan, Association Director, assisted by Secretary M. J. Donna.

pected to break all attendance records.

President Victor Sturlaugson, who did an excellent job in promoting the North Dakota State Durum Show in February 1948, under weather conditions that were discouraging, has again been re-elected to that office and will be assisted by a most efficient staff, among them, Herb Graham as secretary, P. J. Anthony, assistant secre-tary, M. A. Mulcahy, first vice president, M. J. Matthieu, second vice president, and Dick Forkner, treasurer.

Emil Vallager was re-elected as manager of the show, with R. H. Schroeder as his assistant. County Agent Robert W. Amstrup is pro-

Last year the National Macaroni Manufacturers Association sponsored a macaroni-noodle products display with an animated figure named "Spag MacNoodle" as the center of attraction. The display was under the super-

attractions and new ones that is ex- tact Committee, he will again represent the macaroni manufacturers who are keenly interested in the increased production of quality durum.

Most of the grain interests, including the durum millers, will take part in this year's show that promises to surpass all previous records in the matter of interest and attendance. The Board of Directors at its meeting at Miami Beach, Florida, January 23, will make final arrangements for recognizing the world's greatest durum show.

Trophy To Durum King

A yearly feature of the Durum Show is the crowning of the Durum King, selected by the judges as the ex-hibitor of the best sample of durum grown anywhere in North Dakota. In keeping with a custom established for some time, the National Macaroni Manufacturers Association will again present to the Durum King a very ap-propriate and attractive plaque as the



crowning event of the show that means so much to the growers of quality durum, the millers of semolina and to the macaroni makers interested in the production of the highest quality prod-

Used Sack Sale Reduces Packaging Cost

Firm salvage prices for emptied cot-ton flour bags which reduce net con-tainer costs to about 7 to 10 cents per bag are being offered macaroni manufacturers in every section of the country, the National Cotton Council re-

Under the system recently established by the Cotton Bag Market Committee, large bag processors at key distribution points extending from the South Atlantic to the Pacific North-west are offering ninety-day salvage prices in writing which make cotton the lowest net cost type of flour con-

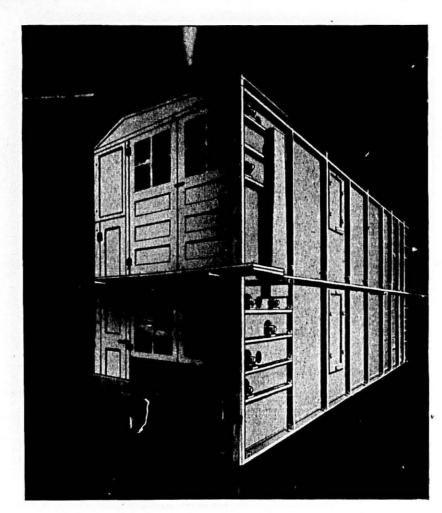
The Committee points out that 1948 baking industry statements are show-ing unanticipated container cost reductions, and suggests that macaroni manufacturers take advantage of the high salvage prices being paid for the once-used hundred-weight cottons. The converting companies are giving as high as 15 cents each for emptied pain white cotton bags and 25 cents for dress prints, the Committee said. Saipments are received in lots of 50 or more

Several firms (Mission Macaroni Co., Seattle; Golden Grain Macaroni Co., San Francisco) are merchandising their own one-trip dress print cotton bags, either eliminating cost of the container entirely or turning an expense item into a source of extra profits, the Council reports.

The Millbrook Macaroni Co. of Minneapolis is selling over 1,000 emp-tied dress prints each month at door of its plant, recovering 100 per cent of its flour bag expense and ad ding a profit. Not to be overlooked, owners, is the advertising and tional value of the operation.

THE MACARONI JOURNAL

Consolidated Macaroni Machine Corp.



CONTINUOUS AUTOMATIC NOODLE DRYER Model CAND

We illustrate herewith our latest model drying unit, which has been especially designed for the continuous, automatic drying of Noodles. We also make similar apparatus for the continuous, automatic drying of Short Cut Mucaroni. Full specifications and prices upon request.

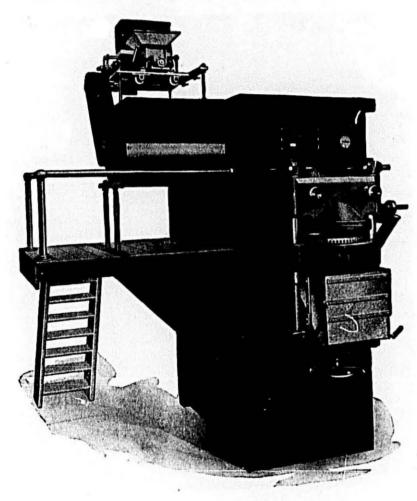
In addition to the equipment shown on these pages, we still build standard mixers, meaders, hydraulic presses, etc.

IMPORTANT. We have a very choice selection of secondhand, rebuilt mixers, kneaders, hydraulic presses and other equipment to select from. We invite your inquiry.

156-166 Sixth Street BROOKLYN, N. Y., U. S. A. 159-171 Seventh Street

Address All Communications to 158 Sixth Street

Consolidated Macaroni Machine Corp.



CONTINUOUS AUTOMATIC PRESS FOR SHORT CUTS

The machine shown above is our Continuous Automatic Press for the production of all types of cut macaroni, such as elbows, shells, stars, rigatoni, etc.

From the time the raw material and water are fed into the water and flour metering device and then into the mixer and extrusion device all operations are continuous and automatic.

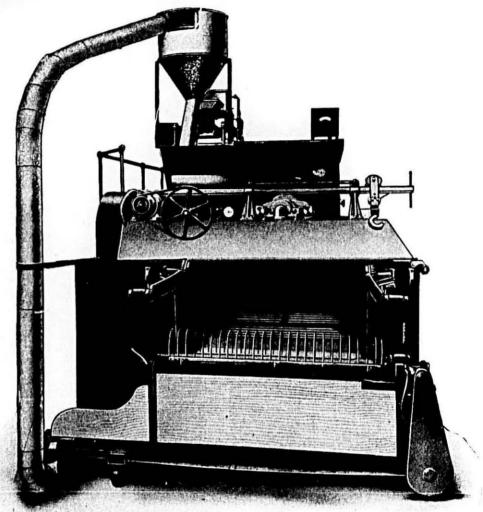
Arranged with cutting apparatus to cut all lengths of

The product is outstanding in quality, appearance. and texture, and has that translucent appearance, which is so desirable.

156-166 Sixth Street BROOKLYN, N. Y., U. S. A. 159-171 Seventh Street

Write for Particulars and Prices

Consolidated Macaroni Machine Corp.



CONTINUOUS PRESS WITH AUTOMATIC SPREADER ATTACHMENT

Built in Two Models

For Long Goods Only-Type ADS Combination, For Long and Short Goods—Type ADSC

The Continuous Press shown above consists of a Continuous Extruder connected with an Automatic Spreading Device. This spreading device has been in successful use for many years.

The Press that automatically spreads all types of round goods, wolld or with holes, and all types of flat goods.

The Combination Press is arranged for the production of both Long and Short Goods. Changeover to produce either type can be made in less than 15 min-

ules.
The Combination Press is especially adapted for use

in plants with a limited amount of space and produc-

of uniform quality, texture and appearance. No white streaks.

Production—Long Goods, 900 to 1,000 pounds of dried products per hour.

Short Goods—1000 to 1100 pounds of dried goods

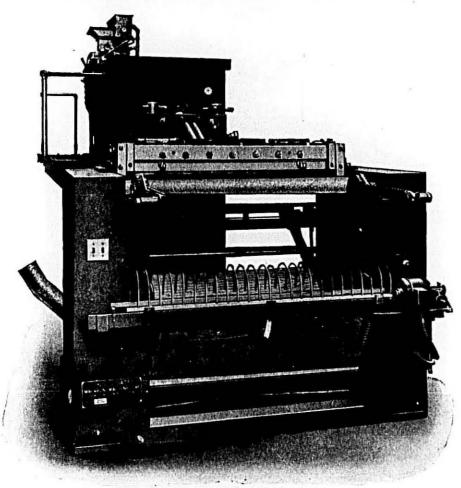
per hour.

The press that is built for 24-hour continuous opera-

156-166 Sixth Street BROOKLYN, N. Y., U. S. A. 159-171 Seventh Street

Write for Particulars and Prices

Consolidated Macaroni Machine Corp.



CONTINUOUS PRESS WITH AUTOMATIC SPREADER ATTACHMENT

Built in Two Models

For Long Goods Only—Type DAFS

Combination, For Long and Short Goods-Type DAFSC

The Continuous Press shown above consists of a Continuous Extruder connected with an Automatic Spreading Device. This spreading device has been in successful use for many years.

The Press that automatically spreads all types of round goods, solid or with holes, and all types of flat

The Combination Press is arranged for the production of both Long and Short Goods. Changeover to produce either type can be made in less than 15 minutes.

The Combination Press is especially adapted for use

in plants with a limited amount of space and production.

Our Continuous Press produces a superior product of uniform quality, texture and appearance. No white streaks.

Production—Long Goods, 900 to 1,000 pounds of dried products per hour.

Short Goods—1000 to 1100 pounds of dried goods per hour.

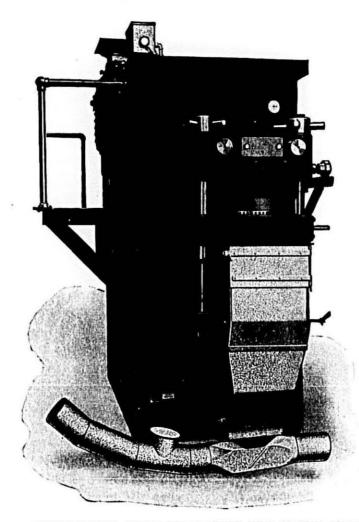
The press that is built for 24-hour continuous operation.

Fully automatic.

156-166 Sixth Street BROOKLYN, N. Y., U. S. A. 159-171 Seventh Street

Address All Communications to 156 Sixth Street

Consolidated Macaroni Machine Corp.



CONTINUOUS AUTOMATIC PRESS FOR SHORT CUTS

Model DSCP

The machine shown above is our latest model Continuous, Automatic Press for the production of Short Cut goods of all types and sizes.

This machine is constructed in such a manner as to permit the production of long goods for hand spreading.

From the time the raw material and water are automatically fed into the metering device and then into the mixer and extruder cylinder, all operations are continuous and automatic. Arranged with cutting apparatus to cut all standard lengths of Short Cuts.

Production from 1000 to 1100 pounds per hour.

Produces a superior product of outstanding quality, texture and appearance. The mixture is uniform, producing that translucent appearance which is desirable in macaroni products.

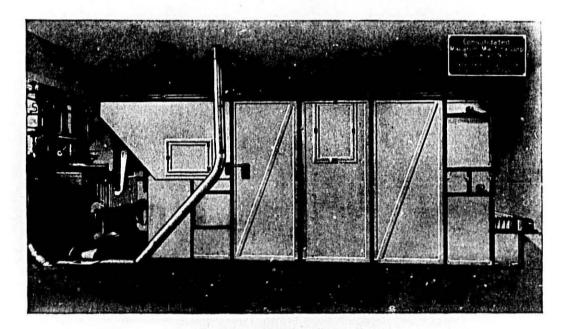
Designed for 24-hour continuous operation.

Fully automatic in every respect.

156-166 Sixth Street BROOKLYN, N. Y., U. S. A. 159-171 Seventh Street

Address all communications to 156 Sixth Street

Consolidated Macaroni Machine Corp.



LONG GOODS PRELIMINARY DRYER

Model PLC

The Dryer illustrated above is our latest innovation—an Automatic, Continuous Dryer for the Preliminary Drying of Long Cut Macaroni, Spaghetti, etc.

All types and sizes of long cut goods can be preliminaried in this dryer. A return or sweat chamber is incorporated in and forms a part of the dryer.

Although it has been specifically designed to be used in conjunction with our Continuous, Automatic Long Goods Macaroni Press, it can also be used in connection with the standard hydraulic press where the product is spread by hand.

When used in combination with our Automatic Press, the only handling required is for placing the sticks on the trucks preparatory to their being wheeled into the finishing dryer rooms, after the product has passed through the preliminary dryer. No labor is necessary for transferring the loaded sticks from the press to the dryer as this is done automatically.

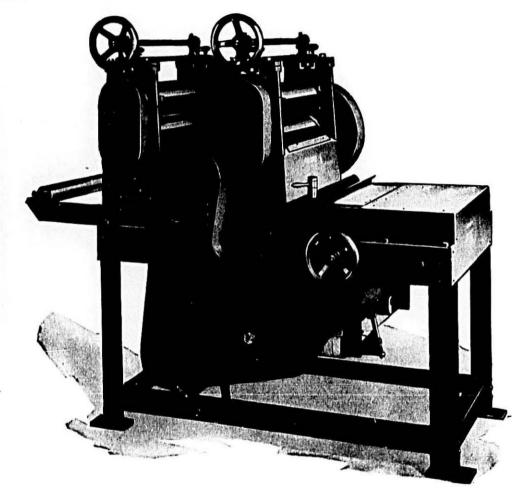
PATENT APPLIED FOR

Practical and expedient.

Fully automatic in all respects.

156-166 Sixth Street BROOKLYN, N. Y., U. S. A. 159-171 Seventh Street

Consolidated Macaroni Machine Corp.



GANGED NOODLE CUTTER

Model GNC

Double Calibrating Brake

THE machine shown above is our very latest model noodle cutter and has been specially designed for plants requiring a very large production. It has been designed to facilitate and expedite the changing of the cuts with the least loss of time. All the cutting rolls are mounted in a single frame and the change of cuts can be made instantaneously. All that is necessary to effect a change is to depress the locking attachment and rotate the hand wheel, which will bring the proper cutting roll into cutting position.

Any number of rolls, up to five, can be fur-

nished with this machine. This assortment will take care of all requirements, but special sizes can be furnished, if desired.

It has a length cutting knife and a conveyor belt to carry the cut noodles to the collector for conveyance to the noodle dryer or to the trays.

All cutting rolls and parts which come in contact with the dough are of stainless steel to prevent rust or corrosion.

Machine is direct motor driven and motor and drive are furnished with the same.

156-166 Sixth Street BROOKLYN, N. Y., U. S. A. 159-171 Seventh Street

Write for Particulars and Prices

New Manager

Dr. Frank M. Parker has been appointed manager of the general sales department of Merck & Co., Inc., manufacturing chemists. He succeeds Dr. J. L. K. Snyder, who recently was



Dr. Parker

promoted to vice-president for domes-

tic sales.

Dr. Parker joined Merck in 1933 and became technical assistant to Dr. Snyder the following year, specializing in vitamins and food technology. The new manager received his B.S. degree in 1929 from the University of Dubuque. He obtained his M.S. and

CHAMPION

Consulting

Engineering

Service

Ph.D. from the University of Chicago, holding a Stieglitz Fellowship from 1930-32.

John M. Cowan Promoted by Dobeckmun

Appointment of John M. Cowan as assistant director of distribution was assistant director of distribution was announced by Ennis P. Whitley, vice president for distribution of the Do-beckmun Company, Cleveland, Ohio. The company specializes in converting,



Mr. Cowan

printing and laminating films, foils and Previous to his new post, Cowan near the phone.

was manager for market development, and prior to that, sales promotion manager. He joined the organization in 1939, having formerly been successively ucts and E. I. Du Pont de Nemour & Company, Inc.

William Kimball Appointed

Wm. J. Stange Co., manufacturer of C.O.S. seasonings, Peacock brand certified food color and N.D.G.A. Antioxidant, announced the recent ap-pointment of William Kimball as sales representative to service the Wisconsin-Minnesota territory. The appoint-ment was announced by Ed. Marum, General Sales Manager.

John P. Crangle Dies Suddenly

John P. Crangle, well-known semo-lina salesman in the Chicago area, died suddenly the morning of January 4. He had been ailing a little but not sufficiently to need the doctor's care until the day preceding his death which

was caused by a heart attack.

The deceased was connected with the
H. H. King Flour Mills Co. of Minneapolis, and was on the phone placing orders for shipping raw materials when the attack occurred. When his wife returned from her shopping, she discovered him slumped on the floor

You Are Modernizing Your Plant with New Equipment in 1949 . .

. . . Our Engineers can be helpful to you

in the planning and placement of equipment to insure maximum production

If you install the new type of automatic press . . . you should consider: (1) revision of your present flour sifting equipment, or (2) installation of α specially designed automatic Champion Flour Sifting Outlit.

This calls for thought and study, as well as raw steel procurement, manufacture and installation. You should take these steps well in advance of any plant change-over date to avoid costly delays in production.

Our experienced service is yours for the asking, and it involves no obligation. Our engineers are qualified to advise you regarding layouts, measurements. capacity requirements and other details.

We invite your inquiries now...so as to allow plenty of time for completing the important preliminary details, and thus avoid delays in delivery of coordinating equipment.

CHAMPION MACHINERY CO.

PACKAGES

Macaroni and Noodle Products

Oneida packages give you maximum protection, super strength and sound package construction. In addition to these structural qualities you also get this prize-winning, sales-building combination:

> Brilliant Colors Skillful Design Beautiful Printing Full Product Display

This combination will sell your short goods, long goods and round goods like they have never sold before! Your products will sell in the face of competition both within the industry and from other types of food products.

Take a look at the shelves of any food store that carries macaroni and noodles. You'll see many types of products. You'll find several types of packages and many competitive brands. Your package, then, HAS to be good to hold its own, to build repeat sales

Catch the eye ... and make them buy!!!

According to a recent DuPont survey, 48% of all macaroni and noodle products are bought on impulse. In order to get your share of the big, fifty million dollar macaroni and noodle market your package must stand out enough to attract the eye,

be looked at . . . examined . . . and BOUGHT!

Let Oneida show you examples of fine quality packages. Let Oneida show you how economical it is to package this proven way. Let Oneida prove its claim. Write today for samples and new prices.



ONEIDApaper products, inc.

Plain and Printed Specialty Bags • Cellophane Envelopes • Printed Rolls and Sheets

FORT WORTH, TEXAS . 10 CLIFTON BOULEVARD, CLIFTON, NEW JERSEY . LOS ANGELES, CALIFORNIA

Comments on "Story of Macaroni"

King Midas Flour Mills is con-gratulated by the British Macaroni Institute (Limited by Guarantee), 180 Bollo Bridge Road, Acton, London, England, on its series of stories on the origin of macaroni as they have ap-peared in recent advertisements of emolina and other durum products in THE MACARONI JOURNAL. The comments are not only interesting to the milling firm, but should be to the readers also. The letter:

'Publicity' King Midas Flour Mills,

Minnes-Ca,
Dear Sir:

I am one of the Food Advisers
attached to the Institute, and we are
always very interested in your 'Macaroni Fables' which appear in the
Macaroni Journal, we use them in
our talks and demonstrations—the
most popular is the 'Senor Spaghetti
and the Chinese Maiden.'

I noticed the other day in a magazine the mention of 'Macaroni Penguins' and thought you might be interested the 'yen' I got from the
London Zoo and from the books I
read after spending an afternoon in
the archives of the Natural History
Museum.

Museum.

The Zoo suggested that:—
"The name may possibly have been given to them by some wag who suggested that the narrow yellow stripe of protruding feathers over the eye looked like a piece of macaroni."

But I think a much truer definition

is in: 'Weddells' Voyage to the South Pole 1822-1824. Published 1827. Page 57.

Penguins.
"The Macaroni is so called from its having been likened to a fop or

macaroni."

Penguins do seem to have a 'spivish' look about them, anyway I hope that this may be of some use, and we do hope that the fables will continue to appear in the MACARONI JOURNAL. Yours truly,

Pamela J. Hickman.

Rossotti Presents New **Products and Services** to NCA Convention

Packaging Firm Will Announce First Coast-to-Coast Carton and Label Service for Food Industry

The Rossotti Lithographing Company booth 57 at the Canning Machinery and Supplies Association, At-lantic City Show, to be held in con-nection with the National Canners Association Convention, promises to be one of the highlights of the Winter

The Rossotti Executive suite 1816-1817 at the Claridge Hotel will be open to all friends of the company and will serve as informal headquarters. Company sales personnel have reservations at the Hotel Colton Manor.

The firm, specializing in packages for food products, has complete re-search, design and production facili-

ties for labels and folding cartons.
Alfred F. Rossotti, President of the company, said that his firm will an-

nounce the manufacture and sale of folding cartons and labels in both North Bergen, N. J., and San Francisco, California, in January. Charles C. Rossotti is the Executive Vice President in charge of sales.

This new and exclusive service

makes the company a prime factor in the food packaging field, since this will be the first time any large label or carton manufacturer has offered label and carton service on both coasts.

1948 Golden Anniversary Year

Nineteen hundred and forty-eight, the Golden Anniversary Year of the Rossotti company, marked the culmi-nation of a four-year expansion pro-gram which included the establish-ment of branch plants in San Fran-cisco, California, and Tampa, Florida. The North Bergen plant production capacity was substantially increased with the delivery of a new 4-color Michle Offset Press, the largest size press of its kind in the industry, and

other equipment.

The Rossotti plants are regarded as outstanding examples of completely in-tegrated label and folding carton pro-duction units. Everything from a model kitchen, used to prepare foods for direct color reproduction, to an enclosed railroad siding is incorporated under one roof.

services

for the Macaroni and Noodle Product Industry

FOR GREATER PRODUCT SALES APPEAL

N-Richment-A Type 6 is available in wafers for batch mixing and a powdered pre-mix for continuous presses. Backed by over a quarter-century of experience in the cereal and cereal product industries, N-Richment-A ensures economical and uniform enriching.

FOR EASY APPLICATION OF POWDERED N-RICHMENT-A

N-A Feeders have been used for years in the milling industry in the handling of enriching and similar ingredients. They are ideally suited to the application of N-Richment-A Type 6 Premix in continuous presses.

FOR ACCURATELY FEEDING SEMOLINA BY WEIGHT

W&T Merchen Scale Feeders are used by leading macaroni and noodle product manufacturers to handle the feeding of semolina easily and accurately BY WEIGHT, Design is backed by over thirty-five years' experience in the feeding and handling of dry materials. In conjunction with this Feeder, the W&T Liquid Flow Regulator provides a simple and dependable means of maintaining a constant flow of mix-water to mixers in proportion to semolina feed rate.

FOR REMOVING IMPURITIES FROM SEMOLINA OR FLOUR

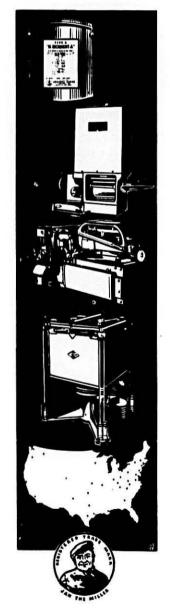
Richmond Gyro-Whip Sifters are the most modern and efficient means of scalping away infestation, strings, pieces of paper and other impurities from semolina or flour before entering into process, and are available in 3 sizes with capacities ranging up to 10,000 lbs. per hour

Besides these Sifters, Richmond also provides Niagara Permaflux Magnets, which can be used either for spout or chute installation. They are recommended as being particularly efficient in the removal of such impurities as fine metallic particles and tramp iron.

FOR TROUBLESOME TECHNICAL PROBLEMS

N-A's Nationwide Service Division-composed of field experts familiar with the practical problems of cereal product processing; extensive laboratory facilities and a staff of laboratory technicians-is always available to your staff and consultants in the solving of enriching and feeding problems.

Write today for detailed information on any phase of N-A Service.



Ottima Durum Flour the "Tops"

in Noodle Flour for the particular Manufacturer

A. L. Stanchfield, Incorporated

MILLERS OF DISTINCTIVE DURUM SEMOLINAS

500 Corn Exchange Bldg.

Minneapolis, Minn.

treasurer M. J. Donna with his mem-

bership and finance reports, and by Di-rector of Research B. R. Jacobs with

his report on enforcement.

Chairman Peter S. Viviano of the

Macaroni Export Committee will re-

port on the status of macaroni exports

as they concern the industry.

Two subjects of interest—the Labor
Outlook, 1949, and the 1949 Macaroni
Market—will be discussed by leaders
yet to be selected, followed later by a

general discussion from the floor.

The subject of Legal Labeling will be discussed by Benjamin R. Jacobs, the Association's Washington Repre-

There will be entertainment in the

evening, plans for which are incom-

The session on Tuesday, January 25, has been designated as Industry Day,

featuring products promotion and im-proved public relations as they concern

future consumer acceptance.

sentative.

Winter Meeting Program

Proper Labeling and Products Promotion Featured

Secretary-Treasurer M. J. Donna has released a tentative program for the Winter Meeting to be held at The Flamingo Hotel, Miami Beach, Fla., January 24-25, 1949. Though it provides for the discussion of all the curvily of the discussion of all the curvily of the discussion of all the curvily. January 24-25, 1949. Though it provides for the discussion of all the current problems of the industry, it features two of the most vital ones—that of properly designating on labels the raw materials from which the contents raw materials from which the contents are made, in keeping with regulations. This is the leading topic for the first general session, entitled "Association Day," January 24.

The second day has been designated as "Industry Day" and the program will feature products promotion, Tuesday Layren 25

day, January 25.

The Winter Meeting program calls for the usual meeting of the Board of Directors starting with a luncheon at noon, Sunday, January 23, with a meeting to follow. At 4:00 p.m. there will be a joint conference of the Mill-ers and Directors to consider the many

matters of common interest.

The first general session of the Winter Meeting will be held in the Key Room of the hotel starting at 9:30 a.m. There will be but one session daily, aroni Institute, Inc., will be formally set up with he adoption of bylaws, the election of an Advisory Council

and Institute officers.

Jim Pelham of the A. C. Nelson Co., Chicago, will address the meeting on the subject of "What does Market Research Offer?"

The newly organized National Mac-

January, 1949

Newly appointed Public Relations.
Director R. M. Green will give an il
lustrated talk on "Production is But
Half of the Story." The session will
be brought to a close with the discus sion of pertinent questions presented by the members from the floor.

Death of Albert Epstein

was connection with this work that took him to Tel Aviv. He was Chairman of the Technical Committee of the National Egg Products Association during the war years, and in that capacity contributed much to producing dried egg products acceptable to the Armed Forces.

controls. For cost-cutting packaging, submit your

problem to Triangle. Write for literature.

Albert Epstein, who was recognized as one of the country's leading scientists on frozen and dried eggs, died suddenly on December 22, 1948, in Tel Aviv, Israel, where he was visiting with his wife. He suffered a heart

attack while attending a meeting there.
Recently he had taken an active interest in Palestine activities and it



AT YOUR SERVICE TO MEET THE **OPPORTUNITY** OF ENRICHMENT

Merck & Co., Inc., foremost in enrichment progress from the very beginning of this basic nutritional advance, brings its technical skill and varied experience in food enrichment to the service of the macaroni and noselle manufacturer.

Concurrent with the establishment of new Federal Standards of Identity, Merck has specifically designed two enrichment products to facilitate simple and economical enrichment of your products:

- (1) A specially designed mixture for continuous production.
- (2) Convenient, easy-to-use wafers for batch production.

Here are two enrichment products planned to assist you in making a preferred product, accepted by nutritional authorities and a vitaminconscious public.

The Merck Technical Staff and Laboratories will be glad to help you solve your individual enrichment problems.

MERCK ENRICHMENT PRODUCTS

Merck provides an outstanding service for the milling, baking, cereal, and macaroni industries.

- Merck Vitamin Mixtures for Flour Enrichmen
 Merck Bread Enrichment Wafers
- Merck Vitamin Mixtures for Corn Product
- Merck Vitamin Mixtures and Wafers for Macaroni Enrichment

MERCK ENRICHMENT PRODUCTS RAHWAY, N. J.

Manufacturing Chemists

New York, N. Y. . Philadelphia, Pa. . St. Louis, Mo. . Chicago, Ill.

Elkton, Va. . Los Angeles, Calif. In Conodo: MERCK & CO., Ltd. Montreal . Toronto . Valleyfield

A Guaranty of Parity and Reliability



MACARONI PACKAGIN Whatever your packaging job, Triangle experience and Triangle equipment can help you do it better, laster and cheaper. Here's an example: The Triangle Elec-Tri-Pak Vibratory Feed Weigher with synchronized conveyor illustrated was built for Horowitz and Margareten, New York City, for completely automatic packaging of short cut macaroni products in amounts ranging from as little as 3 oz, to as much as 16 oz. per package, at speeds from 24 to 35 packages per minute. Check these leatures: no operators . . . extreme accuracy . . . high speed . . . quick, easy changeover from one package or one product to another . . . no breakage of product . . . enclosed against dust . . . visual weight

TRIANGLE PACKAGE MACHINERY CO.

6645 W. DIVERSEY BLVD., CHICAGO 35, ILL.

SALES OFFICES: New York, Pittsburgh, San Francisco, Los Angeles, Memphis and Jacksonville. Branch Factory: Los Angeles.

A Western Leader-P. J. McKenney

New in the ranks of the members of National Macaroni Manufacturers Association on the Pacific Coast, P. L. McKenney, a corporate vice president and head of Globe Mills, Division of Pillsbury Mills, Inc., Los Angeles, California, showed leader-hip at the first conference on the Pacific Coast at



Mr. McKenney

San Francisco, California, December

President Philip W. Pillsbury has announced the appointment of Mr. McKenney to the firm's executive-

management committee. Associated with the flour milling business since 1910, Mr. McKenney joined Pillsbury in 1917 as a salesman in Cleveland. Ohio, became manager of sales in the St. Louis area in 1922, and district manager at Minneapolis in 1928. Two years later he was elected director of Pillsbury Flour Mills Co. in charge of the firm's Pacific Coast division. 1940 when Pillsbury purchased the Globe Grain and Milling Co. he became president of the newly created Globe Mills division.

Hatcher, Pillans Appointed

The Northern Illinois Cereal Co., Lockport, Ill., announces the election of W. T. Hatcher as Vice President in charge of sales in the southwest division. Mr. Hatcher has been con-



Mr. Hatcher

Mr. Pillans nected with the company for more than ten years. He makes his head-quarters in Houston, Tex., and will

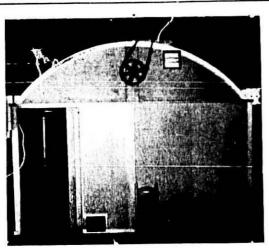
direct the sales of Gold Medal roni, Spaghetti and Quick Oats states of Texas and Oklahoma

The company also announce election of W. P. Pillans as President in charge of sales southeast division. Mr. Pillan been connected with the compan more than ten years. He make headquarters in Charlotte, N C directs the sales of Gold Medal aroni, Spaghetti and Quick Oa the states of Georgia, Tennessee. Carolina and South Carolina.

B. C. Ryden, General Manag the company, reports an extensive around advertising and sales protion campaign that will be launche immediately on Gold Medal Macaron and Spaghetti. The campaign will on brace a year-around schedule of nowpaper and radio advertising.

New Vice Presidents at Hoffmann-La Roche, Inc.

L. D. Barney, president of Hon-mann-La Roche, Inc., has just an nounced the following promotions Paul I, Cardinal, who joined Roche it 1924, has been appointed vice president in charge of the bulk vitamin division Dr. Max F. Furter, who joined Resh in 1939, has been appointed vice prodent in charge of pharmaceutical search and production; and Robert A Hardt, who joined Roche in 1946, ha been appointed vice president in charg-



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Exterior View—Lazzaro Drying Room

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Economical - Political - Industrial

National Industries Service

J. E. Jones

The National Administration

Washington, D. C., January - Inauguration Day on January 20 will restore pleasant relations between Conand the Administration. The President has anally become "IT." He will make partisan demands upon Congress. It is equally clear that the Republican members of the two branches will fight "tooth-and-toenail" in opposition to many proposals of the President. In his campaign he left no stone unturned to capture the "farm vote" and the "labor vote."

The President will attempt to replace the labor legislation of the outgoing Congress with the messy old Wagner Act. President Roosevelt interpreted that law to suit his own whimsical plans, with the result that he settled all beg strikes by giving Labor Bosses what they wanted.

The Republicans and Democrats have worked together on international

Acry few people oppose the Mar-shall Plan, BUT Congress will make a beht to tear down the Iron Curand quit monkeying with Rus-

western envoys in Berlin are chearted, and efforts by the westlowers to force a settlement of spute with Russia in the United us have failed. So, the row with a must go on. Billions of dollars erican money have been poured the struggle for peace and the sation of downtrodden European

ile America has gained some in est, the Communists have made in the Far East. We have not to steal any territory or crush nations-but we have prevented Communists from destroying many ruments.

the loss of leadership in Czechoslovakia has been about as bitter as anything that could happen because the United States set up that govern-ment and established it as a democracy after the first World War. France and England have stood shoulder to shoulder with us ever since the United Na tions was established.

Most of the politicians in Washington are wondering "where we are at.

Top authorities predict that "there are signs of the boom slowing down; signs of a turn during 1949."

Wise editorial opinion is to the effect that pay raises will be harder to get in the New Year. Another bright voice chimes in to say that incomes for 1949, as a whole, probably will be smaller than in 1948.

Costs of living seem to be going down a little, and food prices are already a little less than they were a few months ago. The downward trend has already hit clothing, and we are all trying to believe that inflation will wear thin during 1949.

Of course all this side-tracks the possibility of another big war. Cautions old Uncle Sam evidently doesn't intend to take any chances on any sur prise attacks, and the possibility is that military spending will step up a little higher in 1949 than it was in 1948.

Many people do not seem to under stand that the old silver and paper dollar isn't worth what it was a few years ago. But in the market place it will not buy three-fourths as much as it did in the good old days and most people will tell you that it will barely buy half as much as in the days when everything was steady and normal.

Good Old Uncle Sam

On Christmas Day the Berlin airlift delivered 10 tons of cannel corn. We are continuing to feed hungry people not only in Germany but in other parts of the world.

You and I have reason to feel very proud of the efforts of America to help people all over the world who are down and out, for we are a great nation carrying out noble purposes and playing our part in trying to restore Peace on Earth and Good Will Toward Men

Retail Trade

The official record in Washington shows that retail trade has been weak ening in recent weeks. The statisticians in the government tell us that sales will continue to fall off in coming months

The Only Discriminatory Food Tax

On January 3, when Congress convenes for the 81st session, the eyes of the World were focused on this legislative body to observe its action on such important measures as veterans housing, foreign aid, taxes and labor,

Our own American homenakers will be casting an eye toward Washington. anxious for the repeal of margarine taxes which restrict the sale of yel low margarine.

The only pure food product to be taxed by the Federal government, mar garine has been "forgotten" all too many years. A strong and united con sumer fight for yellow margarine re minded the last Congress that it was high time to wipe these discriminatory taxes off the statute books. And un til the final days before adjournment it looked as though these efforts would be successful. Due to lack of time. however, the margarine tax repeal bill was shelved along with other important legislation.

From all reports consumers are again contacting their legislators, urg ing them to vote for the removal of this taxation. It is hoped that this time Congress will listen to the voice of the people and cut the tax ties which have bound margarine since

No More Price Control

The plain reason for silence on the part of boosters for price control may accounted for by the fact that Mr. and Mrs. John Q. Public are running plans that carry the general price trend downward.

The only big question unsolved re lates to form price supports, which have been dropping of late, and the chances are that Congress will be asked to operate in the direction of a continuation of price guarantees at around the present levels

Our Big Government

The problems of today and tomor row are wholly unlike those days when a Congressman rose in his seat to ask Mr. Speaker, why are we appropriat ing a billion dollars?" It never had happened before. But Speaker Reed of Maine knew the answer and he set tled the controversy by saying "The cause this is a billion dollar country

Building Boom on the Decline

New plans for construction of houses, factories and other kinds of buildings are showing a short decline notwithstanding the fact that many builders are completing activities that started in earlier months. New private-business spending is in an uncer

Stainless Steel Table Mat

Something new for the housewifthat just adores her lovely kitchen! 'Mirror, mirror did you change' You're like a stove mat, on a range "And a stove mat it is! A recently de



veloped stainless steel used in a revolutionary new stove mat, being intro-duced by the Phoenix Table Mat Company of Chicago is so brilliantly finished it gleams just like a mirror Called the "Stamless Steel Queen," it is so ruggedly constructed that it will remain gleaning bright for life. Note conserts the patented "Kant-Kut Cor

ners," an exclusive safety feature that affords complete protection from sharp edges. It comes in four different sizes to fit every type of stove.

Appointed Vice President

Dr. Per K. Frolich, director of research and development for Merck & Co., Inc., manufacturing chemists, has been appointed vice president for research and development, it has been announced by company President George W. Merck.

A former president of the Au Chemical Society, Dr. Frolich of Merck in December 1940 tree Standard Oil Development Co. of New Jersey, where he was dof the chemical division of Laboratories.

Dr. Frolich joined the compco-ordinator of research, and in 1947 was made director of reand development. Dr. Kandoli Major, who preceded Dr Frob-director of research and develop continues as vice president and tor of all scientific activities

War on Insects, Rats and Mice



Sanitation School conducted in Chicago by Glenn G. Hoskins, Consultant, and The Huge Company of St. Louis, November 3rd and 4th, 1949. at the American Institute of Baking and the Beatrice Food Company.

John J. Cavagnaro

Engineers and Machinists

Harrison, N. J. - - U. S. A

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Presses Kneaders Mixers Cutters Mould Cleaners Moulds

All Sizes Up To Largest in Use 255-57 Center St.

N. Y. Office and Shop New York City



Annual Christmas Party Is Gala Affair

Gold Watches Presented to 25-Year Employes



Reading from left to right, Sid Grass, Mrs. Sophie Grass, and Irving Grass pre-senting the 17-Jewel gold wrist watches to 25-year employes of the I. J. Grass Noodle Co. The recipients also reading from left to right are Al Grass, Mrs. Mamie Keefe and Charles Smith.

to, thicago, manufacturers of Mrs brass Novelles and Novelle Soup, had than the usual festive air this

In addition to the supplement caterol. lanet, the good music, the distribution d gitts and bonuses, the party was

annual Christmas party given made the occasion for presentation of ployes of the L. J. Cirass Noodle 17 newel gold wrist watches to three imploves who had served the company for twenty five years. These employes were M Grass, Chicago sales man Mrs. Manne Keefe, Hoor Lady. and Charles Smith, Supervisor of the Novelle Manufacturing department

The presentations were made by Mrs. Sophic Grass and her two sons,

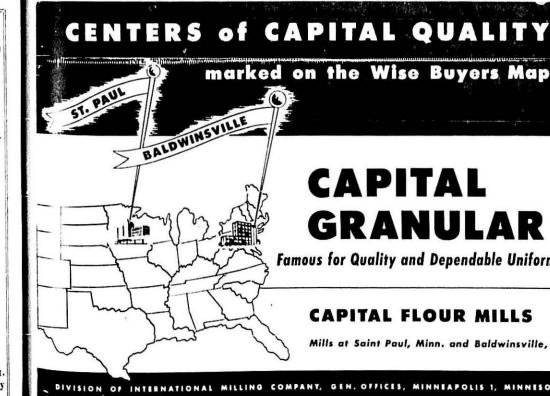


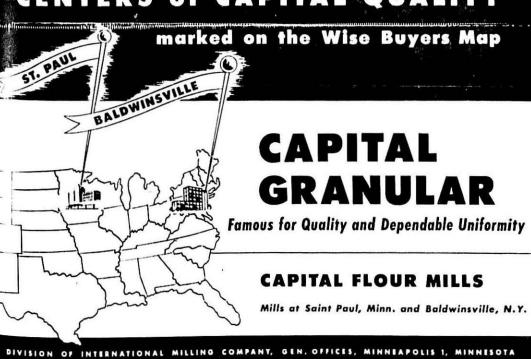
Irving and Solney After the proses tation, the party went into tall each, and when it ended a vital home life exervone agreed it was one grand attack which generated enough good cheand happoness to last all year

These Christmas parties have been an annual feature at the Mrs. Grass plant, and are looked torward to eager ly by the employes. Employment of lations come in for a good deal of con-sideration at this modern food plant and the Christmas party is simply one aspect of a concerted program to make every employe perfectly happy in his or her work. The Grasses believe that the happer the employe, the better the product, and that is certainly the way it has worked out for their

Food Distribution Exposition

The first show in the field to conill phases of trade both products and supporting services as announced by the L. S. Wholesah Grocets Assi. It is to be held in St. Lonis, May 30 June L. with exhibits to cover forch albeid products office systems packaging warehousing trucking handling road critization and mentors control as cording to Harold O Smith Jr. excentive vice president. The show titled Food Distribution I specifion, will be held concurrently with the association's annual convention in the St. Loans





January, 1949

140 Lbs. Net

Duramber

Fancy No. 1 Semolina Milled at Rush City, Minn.

AMBER MILLING DIV'N.

of F. U. G. T. A.

140 Lbe. Net

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NO. 1 SEMOLINA

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o. F. U. G. T. A.

120 Lbs. Net ABO

Fancy Durum Patent

Milled at Rush City, Minn.

AMBER MILLING DIV'N.

of F. U. G. T. A.

PACIFIC COAST MEETING

(Conti	nuea from Page	12)
13. Italian American Paste Co. 14. Mission Macaroni Co. Mission Macaroni Co. 15. Pacific Coast Mac. 16. Porter Scargelli Mac. Co. 17. Roma Macaroni Factory Roma Macaroni Factory Roma Macaroni Factory Roma Macaroni Factory	G. MEBLINO J. MERLINO J. MADONNA L. TOSTI	S in Francisco Seattle Seattle Seattle Portland San Francisco San Francisco San Francisco
18. Robert Wil- liams Food, Inc.	R. S. WILLIAMS	Los Angeles
19. Santa Rosa Macaroni	A. BERTOLUCCI	Santa Rosa
20. San Diego Mac. Mfg. Co.	E. D. DEROCCO	San Diego
21. Sunset Mac. Factory	D. STAGNARO	Stockton
22. Superior Mac- aroni Co.	A. SPADTORA	Los Angeles
23. Globe Mills, Inc.	P. J. McKenney	Los Angeles

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	Allieds	
Armour & Co. "uhler Bros. Inc. Buhler Bros. Inc. Capital Flour Mills	L. W. HOUY F. C. MAHER O. R. SCHMALZER J. M. LONGHMAN	San Francis Los Angeles New York San Francis
Coast Dakota Flour	R. WHITMAR & W. D. DOYLE	San Francis
Clermont Machine Company Consolidated Mac-	I. AMATO	Brooklyn
aroni Machine Corp. Consolidated Mac-	N. CAVAGNARO	Brooklyn
aroni Machine Corp. The Dobeckmun	J. DE GRANEISEI	Brooklyn
Company The Dobeckmun	B. McGrary	Berkeley
Company	R. A. HICKMAN	Berkeley
The Dobeckmun Company	R. E. FORIVES	Berkeley
The Dobeckmun Company	T. E. BRUFFY	Berkeley
The Dobeckmun Company	M. S. JOHNSTONE	Berkeley

Jacobs Cereal

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Inc.

Consulting and Analytical chemists, special-

izing in all matters involving the examina-

tion, production and labeling of Macaroni,

1-Vitamins and Minerals Enrichment As-

2—Egg Solids and Color Score in Eggs and Yolks.

3-Soy Flour Analysis and Identification. 4-Rodent and Insect Infestation Investiga-

5-Macaroni and Noodle Plant Inspections.

Benjamin R. Jacobs, Director

156 Chambers Street

New York 7, N. Y.

Noodle and Egg Products.

Globe Mills (trade name)
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Inc.
Pillsbury Mills, L. R. SCHMID San Francisco
Inc.
Pillsbury Mills, R. J. FRUCHTER San Francisco

ary Mills, R. G. SAUNDERS Los Angeles L. S. SWANSON Minneapolis Mac- F. LOMBARDI Los Angeles arori Dies Pillsbury Mills E. Waugu San Francisco Pic.
North Dakota Ev. Thomas
Mill & Elevator
St. Regis Sales J. W. Morris San Francisco Regis Paper R. O. Wilson San Francisco Co.
Rossotti Litho- P. Papin graphing Corp.
Rossotti Litho- Al. A. Rossotti San Francisco

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ROSSOUT WEST

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U. S. Fish &
Wildlife Serv.
H. H. ELLIOTT

Sacramento
Secretary Treasurer NMMA
Director Public
Relations N.M.I. R. M. GREEN

Palatine, Ill.

Record Paper

Production

Much of the important production expansion undertaken in the pulp and paper industry since the end of the war has now been completed and this added capacity, together with a level-ing off in national income, served to effect a closer balance between supply and demand for paper and paper prod-ucts in the closing months of 1948. This, according to Roy K. Ferguson, president and chairman of St. Regis

Production of paper and paperboard in 1948 reached an estimated record level of 22,150,000 tons and out-turn next year may be expected to move with the general level of business.

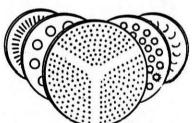


Mr. Ferguson

ment finds the paper industry in a sound basic position. Fuller integra-tion, limiting factors on unsound expansion and steadily widening and uses for paper are among the constructive factors.

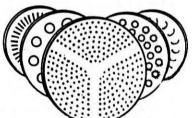
STAR DIES WHY?

Because the Following Results Are Assured SMOOTH PRODUCTS-LESS REPAIRING LESS PITTING



THE STAR MACARONI DIES MFG. CO. 57 Grand Street New York, N. Y.

LONGER LIFE



The Home of STAINLESS STEEL



Now STAINLESS STEEL DIES WITH

STAINLESS STEEL **PINS**

SMOOTHNESS GUARANTEED 100%-NO MORE REPAIRING

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LOMBARDI'S MACARONI DIES

805 Yale Street, Los Angeles 12, Cal.

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Amber Milling Division of

FARMERS UNION GRAIN

TERMINAL ASSOCIATION

Offices: Mills: 1667 No. Snelling Ave., St. Paul, Minn. Rush City, Minn



Machine is portable and no operator is required, since an events.

Any width rolls from 2" to 24" wide can be handled and any length sheets from 3" to 28" can be cut.

Machine is portable and no operator is required, since the machine stops itself when the stacker table is filled with cut-to-size sheets.

If required a Slitting Attachment can be furnished for greater production, to slit wide rolls into narrower widths as the sheets are cut to length.

Electric Eye available for spot registering printed cellophane. Write us for bulletin giving additional information. We will be pleased to send it to you.

PETERS MACHINERY CO 4700 Ravenswood Ave.

January, 1949

The MACARONI JOURNAL

Successor to the Old Journal-Founded by Fred lecker of Cleveland, Obio, in 1903

Trade Mark Registered U. S. Patent Office Founded in 1903 A Tublication to Advance the American Macaroni Industry Published Monthly by the National Macaroni Manufacturers Association as its Official Organ Edited by the Secretary-Treasurer, P. O. Drawer No. 1, Braidwood, III.

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COMMUNICATIONS—The Editor solicits
news and articles of interest to the Macaroni
Industry. All mutres mended for publication
must reach the Editorial Office, Braidwood, Ill.,
no later than FIRST day of the month.

THE MACARONI JOURNAL assumes no responsibility for views or opinions expressed by contributors, and will not knowingly advertise irresponsible or untrustworthy concerns.

The publishers of THE MACARONI JOUR-NAL reserve the right to reject any matter furnished either for the advertising or reading

REMITTANCES—Make all checks or drafts payable to the order of the National Macaroni Manufacturers Association.

ADVERTISING RATES Display Advertising Rates on Application Wood Advertising 50 Cents Per Line

January, 1949 Vol. XXX



"I fledge allegiance to the Flag of the United States of America, and to the re-public for which it stands, one mation in-divisible, with liberty and justice for all."

Postage Meter Prints Macaroni Message

Macaroni and noodle manufacturers and other durum milling firms would do well to follow the example set by the Crookston Milling Co., Crookston, Minn., suppliers of Durum and other grain products. Letters and circulars mailed by this progressive firm bear the message, in red: EAT MORE MACARONI, SPAGHETTI and NOODLES. This is national advertising at a very small cost.
It is suggested that other millers

and also such manufacturers as have postage meters do the same thing. It would be interesting to know the names of others who are taking advantage of this form of propagandizing macaroninoodle products.

LRI Nation-Wide **Productivity Drive** Picks up Momentum

The three-pronged national campaign to increase productivity by 10 per cent and thereby halt rising prices is picking up momentum with unusual results among the members of the La-bor Relations Institute, New York. And so marked has been the success of this vast nation-wide effort to increase productivity, that companies have already reported as much as a 10 per cent productivity rise within a few days of nitiating the program.

The three prongs of the Institute's effort reach out to all levels of company operation — management, foremen, d rank-and-file workers. Each group is kept in constant contact with the problems affecting increased productivity. But the material provided each of these groups is aimed at the specific

audience for which it is intendeapproach is geared to a thoron, derstanding based upon years perience as to the type of mater-can do the best job among each hat

WANTED Hydraulic Macaroni Press with Pump. Box 72. c/o Macaroni Journal, Braidwood, Illinois.



Ollie the Owl

Once we had a bird living in town who worked in a circus. They called him "The Human Ostrich," because he swallowed all sorts of thingsglass, razor blades, bolts, watches. hairpins, tacks and similar hardware items. During the winter he'd nest around here and in the spring he'd

make the rounds with the circus.

One winter he began to act like loon, running around the town all day g that he had an awful pain in his When anyone asked him what crying that he had an awful pain ailed him, he'd scream, "I swallowed a cow and it's giving me a terrible 'um-

He kept that up for a weel and then the cops picked him up and brought him to the State Hospit. for a checkup. The doctors looked him over, couldn't find anything with him, but he still insisted the had swallowed a cow and had ful pain in the stomach. They him up, thinking he would quiet in time, but he got worse, yelling

screaming until the other wild were ready to tar and feather him Finally, the medicos thought might cure him with a little triegery. They took him to the operoom, gave him a little ether.

cow into the room and woke him up-"You're well again," said the doc-tors. "Here's the cow we took out of

your stomach."
"What d'ye mean, you took that cow out of my stomach. You're a bunch of fakers," sereamed the ostrich. "That's a brown cow and I swallowed a purple

Some people will swallow anything

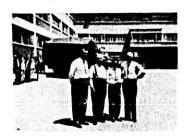
Very wisely yours, Ollie The Out

A Little Bit of Old Mexico

Two August Views That Are Pleasant to Contemplate up North in January

In the blazing sun, with the temperature nearing the 100 mark.

The scene: The courtyard of the Pasa—Productos Alimenticios, S.A. Monterrey, Mexico.



From left: C. Le Fuente, general manager, Secretary M. J. Donna, Mr. Pena, general sales manager and S. V.

In the shady garden of the Carta Blanca Brewery, Monterrey, Mexico,

Enjoying the cooling drinks are M. J. Donna, Secretary of NMMA, his brother S. V. Donna and Mr. Pena,



general sales manager Pasa-Productos Alimenticios, S.A. Photographer, Mrs. Leo (Esther)



OUR PURPOSE:

ORGANIZE HARMONIZE

OUR OWN PAGE

National Macaroni Manufacturers
Association

Local and Sectional Macaroni Clubs

OUR MOTTO:

First— INDUSTRY

Then--MANUFACTURER

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The Secretary's Message

In 1949

As in the past twenty-nine preceding years of reporting and editorializing on the conditions in the Macaroni-Spaghetti-Egg Noodle Industry in the United States, particularly, and in the whole world, The Macaroni Journal will strive to render the best possible service to advertisers and readers.

It is hoped that in the New Year advertisers will make greater use of the privilege extended to submit items and articles about their products and services of reader interest and that readers will accept our standing invitation to make comments, in favor or in opposition to policies adopted or ideas expressed editorially.

Let's all start the New Year on a cheerful note and in all our relations—publisher, advertiser and reader, with the welfare of the whole industry in mind, may we hold that cheerful tune throughout 1949.

M. J. Donna,

Secretary and Editor





